Schedule of Revenues and Expenses - Actual vs. Budget (Accrual)

Operating Fund

(Amounts rounded to nearest dollar)

| | Month Ending 09/30/2019 | | | | | YTD | | Budget | | | |
|------------------------------------|----------------------------|-----------|-------------|--------|-----------|-----------|-------------|--------|-----------|--------------|---------|
| | | | | | | 09/30/20 | | | | | |
| | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Annual | \$ Remaining | Rem % |
| Revenues | | | | | | | | | | | |
| Assessments | | | | | | | | | | | |
| Regular Assessments | | | | | | | | | | | |
| Full Rate | 47,828 | 48,065 | (237) | 0% | 387,820 | 389,140 | (1,320) | 0% | 533,335 | 145,515 | 27% |
| TOTAL Regular Assessments | 47,828 | 48,065 | (237) | 0% | 387,820 | 389,140 | (1,320) | 0% | 533,335 | 145,515 | 27% |
| Working Capital Assessment | 0 | 517 | (517) | (100%) | 6,000 | 4,650 | 1,350 | 29% | 6,200 | 200 | 3% |
| Assessment Allocation | | | | | | | | | | | |
| Assessment Allocation | (6,354) | (6,354) | 0 | 0% | (57,185) | (57,185) | 0 | 0% | (76,247) | (19,062) | 25% |
| TOTAL Assessment Allocation | (6,354) | (6,354) | 0 | 0% | (57,185) | (57,185) | 0 | 0% | (76,247) | (19,062) | 25% |
| TOTAL Assessments | 41,474 | 42,228 | (753) | (2%) | 336,635 | 336,605 | 30 | 0% | 463,288 | 126,653 | 27% |
| Other Income | | | | | | | | | | | |
| Legal Fees | 0 | 0 | 0 | 0% | 645 | 0 | 645 | 100% | 0 | (645) | 0% |
| Architectural Review Fees | 0 | 400 | (400) | (100%) | 4,535 | 3,600 | 935 | 26% | 4,800 | 265 | 6% |
| Damage Reimbursements | 4,250 | 0 | 4,250 | 100% | 16,460 | 12,000 | 4,460 | 37% | 12,000 | (4,460) | (37%) |
| Insurance Claims | 0 | 1,575 | (1,575) | (100%) | 1,285 | 14,179 | (12,894) | (91%) | 18,905 | 17,620 | 93% |
| Access Devices | 0 | 200 | (200) | (100%) | 340 | 1,800 | (1,460) | (81%) | 2,400 | 2,060 | 86% |
| Penalties and Interest | 0 | 3 | (3) | (100%) | 1,873 | 30 | 1,843 | >999% | 40 | (1,833) | (>999%) |
| Fines | 0 | 37 | (37) | (100%) | 422 | 337 | 85 | 25% | 449 | 27 | 6% |
| Interest Income | 16 | 79 | (62) | (79%) | 1,555 | 708 | 846 | 119% | 945 | (610) | (65%) |
| RFID Income | 75 | 83 | (8) | (10%) | 1,743 | 748 | 996 | 133% | 997 | (746) | (75%) |
| TOTAL Other Income | 4,341 | 2,378 | 1,964 | 83% | 28,858 | 33,402 | (4,544) | (14%) | 40,535 | 11,678 | 29% |
| TOTAL Revenues | 45,816 | 44,606 | 1,210 | 3% | 365,492 | 370,006 | (4,514) | (1%) | 503,823 | 138,331 | 27% |
| Expenses | | | | | | | | | | | |
| Operating Expenses | | | | | | | | | | | |
| Direct Operating Expenses | | | | | | | | | | | |
| Electricity | | | | | | | | | | | |
| General | 500 | 444 | (56) | (13%) | 4,097 | 3,997 | (100) | (3%) | 5,329 | 1,232 | 23% |
| TOTAL Electricity | 500 | 444 | (56) | (13%) | 4,097 | 3,997 | (100) | (3%) | 5,329 | 1,232 | 23% |
| Landscape Maintenance | | | | | | | | | | | |
| Landscape Service Contract | 7,246 | 7,285 | 39 | 1% | 65,594 | 65,568 | (25) | 0% | 87,425 | 21,831 | 25% |
| Landscape - General | 0 | 38 | 38 | 100% | 1,998 | 338 | (1,660) | (492%) | 450 | (1,548) | (344%) |
| Projects | 0 | 1,559 | 1,559 | 100% | 17,364 | 14,028 | (3,337) | (24%) | 18,704 | 1,339 | 7% |
| Irrigation | 881 | 701 | (180) | (26%) | 6,984 | 6,306 | (679) | (11%) | 8,408 | 1,423 | 17% |
| TOTAL Landscape Maintenance | 8,127 | 9,582 | 1,455 | 15% | 91,940 | 86,239 | (5,701) | (7%) | 114,986 | 23,046 | 20% |

Unaudited

Schedule of Revenues and Expenses - Actual vs. Budget (Accrual)

Operating Fund

(Amounts rounded to nearest dollar)

| | Month Ending 09/30/2019 | | | | , | YTD 09/30/20 | 19 | Budget | | | |
|--|----------------------------|-----------|-------------|--------|-----------|-----------------|-------------|--------|-----------|--------------|--------|
| - | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Annual | \$ Remaining | Rem % |
| Repairs and Maintenance General | | | | | | | | | | | |
| Repair Maintenance | 0 | 67 | 67 | 100% | 249 | 607 | 358 | 59% | 809 | 560 | 69% |
| Inspections | 0 | 73 | 73 | 100% | 0 | 656 | 656 | 100% | 875 | 875 | 100% |
| Entr. Gates/Guardhouse | 1,575 | 2,340 | 764 | 33% | 18,789 | 21,057 | 2,268 | 11% | 28,076 | 9,287 | 33% |
| Flags and Flagpoles(s) | 0 | 86 | 86 | 100% | 626 | 776 | 150 | 19% | 1,035 | 409 | 39% |
| General | 0 | 43 | 43 | 100% | 750 | 390 | (360) | (92%) | 520 | (230) | (44%) |
| Janitorial | 0 | 124 | 124 | 100% | 742 | 1,117 | 374 | 34% | 1,489 | 747 | 50% |
| Supplies/Cleaning | 0 | 436 | 436 | 100% | 5,022 | 3,923 | (1,099) | (28%) | 5,230 | 208 | 4% |
| Lights and Electrical | 0 | 124 | 124 | 100% | 779 | 1,118 | 339 | 30% | 1,491 | 712 | 48% |
| Holiday Decorations | 0 | 375 | 375 | 100% | 0 | 3,375 | 3,375 | 100% | 4,500 | 4,500 | 100% |
| Signage | 0 | 513 | 513 | 100% | 5,349 | 4,613 | (736) | (16%) | 6,150 | 801 | 13% |
| Streets | 0 | 3,367 | 3,367 | 100% | 26,655 | 30,305 | 3,650 | 12% | 40,407 | 13,752 | 34% |
| Fences | 0 | 33 | 33 | 100% | 0 | 300 | 300 | 100% | 400 | 400 | 100% |
| TOTAL Repairs and Maintenance General | 1,575 | 7,582 | 6,006 | 79% | 58,962 | 68,237 | 9,275 | 14% | 90,982 | 32,021 | 35% |
| Security and Patrols | | | | | | | | | | | |
| Security Monitoring Service | 1,409 | 3,965 | 2,556 | 64% | 42,052 | 35,688 | (6,364) | (18%) | 47,584 | 5,532 | 12% |
| Access Card Keys | 0 | 17 | 17 | 100% | (1,975) | 154 | 2,129 | >999% | 206 | 2,180 | >999% |
| Security and Patrols | 15,207 | 12,903 | (2,304) | (18%) | 120,373 | 116,125 | (4,248) | (4%) | 154,833 | 34,460 | 22% |
| TOTAL Security and Patrols | 16,616 | 16,885 | 269 | 2% | 160,450 | 151,967 | (8,483) | (6%) | 202,623 | 42,172 | 21% |
| Exterminating | | | | | | | | | | | |
| Exterminating | 225 | 41 | (185) | (454%) | 368 | 366 | (2) | (1%) | 488 | 120 | 25% |
| TOTAL Exterminating | 225 | 41 | (185) | (454%) | 368 | 366 | (2) | (1%) | 488 | 120 | 25% |
| Taxes & Insurance | | | | | | | | | | | |
| Income Taxes | 0 | 195 | 195 | 100% | 2,341 | 1,756 | (585) | (33%) | 2,341 | 0 | 0% |
| Real Property | 0 | 0 | 0 | 0% | 1,661 | 1,661 | 0 | 0% | 1,661 | 0 | 0% |
| TOTAL Taxes & Insurance | 0 | 195 | 195 | 100% | 4,002 | 3,417 | (585) | (17%) | 4,002 | 0 | 0% |
| Telephone | | | | | | | | | | | |
| Cable TV | 32 | 12 | (20) | (164%) | 807 | 111 | (696) | (629%) | 147 | (659) | (447%) |
| Telephone | 534 | 492 | (42) | (9%) | 5,063 | 4,428 | (635) | (14%) | 5,904 | 841 | 14% |
| TOTAL Telephone | 567 | 504 | (62) | (12%) | 5,870 | 4,539 | (1,331) | (29%) | 6,051 | 182 | 3% |
| Water and Wastewater | | | | | | | | | | | |
| Water and Wastewater | 2,698 | 879 | (1,819) | (207%) | 9,109 | 7,911 | (1,199) | (15%) | 10,548 | 1,438 | 14% |

Unaudited

Schedule of Revenues and Expenses - Actual vs. Budget (Accrual)

Operating Fund

(Amounts rounded to nearest dollar)

| | Month Ending 09/30/2019 | | | | , | YTD 09/30/20 | 19 | Budget | | | |
|--|-------------------------|-----------|-------------|--------|-----------|-----------------|-------------|--------|-----------|--------------|--------|
| - | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Annual | \$ Remaining | Rem % |
| TOTAL Water and Wastewater | 2,698 | 879 | (1,819) | (207%) | 9,109 | 7,911 | (1,199) | (15%) | 10,548 | 1,438 | 14% |
| TOTAL Direct Operating Expenses | 30,308 | 36,112 | 5,804 | 16% | 334,798 | 326,671 | (8,127) | (2%) | 435,008 | 100,210 | 23% |
| General and Administrative Expenses | | | | | | | | | | | |
| Professional Fees | | | | | | | | | | | |
| Auditing | 0 | 0 | 0 | 0% | 0 | 1,500 | 1,500 | 100% | 1,500 | 1,500 | 100% |
| Legal Fees | 414 | 622 | 208 | 33% | 3,532 | 5,596 | 2,064 | 37% | 7,461 | 3,929 | 53% |
| Professional Fees | 405 | 204 | (201) | (99%) | 2,332 | 1,836 | (497) | (27%) | 2,447 | 115 | 5% |
| Doc Prep Filing | 0 | 20 | 20 | 100% | 127 | 180 | 53 | 30% | 240 | 113 | 47% |
| TOTAL Professional Fees | 819 | 846 | 27 | 3% | 5,991 | 9,111 | 3,120 | 34% | 11,648 | 5,657 | 49% |
| Bad Debts | | | | | | | | | | | |
| Bad Debts | 2,900 | 0 | (2,900) | (100%) | 2,900 | 0 | (2,900) | (100%) | 0 | (2,900) | 0% |
| TOTAL Bad Debts | 2,900 | 0 | (2,900) | (100%) | 2,900 | 0 | (2,900) | (100%) | 0 | (2,900) | 0% |
| Homeowner Activities | | | | | | | | | | | |
| Annual Meeting | 0 | 0 | 0 | 0% | 175 | 0 | (175) | (100%) | 225 | 50 | 22% |
| Board Activities/Mtgs. | 0 | 5 | 5 | 100% | 404 | 43 | (361) | (843%) | 57 | (347) | (607%) |
| Social Events | 0 | 0 | 0 | 0% | 3,532 | 6,601 | 3,068 | 46% | 8,601 | 5,068 | 59% |
| TOTAL Homeowner Activities | 0 | 5 | 5 | 100% | 4,111 | 6,644 | 2,532 | 38% | 8,883 | 4,772 | 54% |
| Association Communications | | | | | | | | | | | |
| Website | 0 | 504 | 504 | 100% | 5,614 | 4,539 | (1,075) | (24%) | 6,052 | 438 | 7% |
| TOTAL Association Communications | 0 | 504 | 504 | 100% | 5,614 | 4,539 | (1,075) | (24%) | 6,052 | 438 | 7% |
| Insurance and Taxes | | | | | | | | | | | |
| Directors and Officers | 0 | 118 | 118 | 100% | 1,421 | 1,066 | (355) | (33%) | 1,421 | 0 | 0% |
| General, Property & Liability | 0 | 576 | 576 | 100% | 6,909 | 5,182 | (1,727) | (33%) | 6,909 | 0 | 0% |
| Umbrella | 0 | 42 | 42 | 100% | 500 | 375 | (125) | (33%) | 500 | 0 | 0% |
| TOTAL Insurance and Taxes | 0 | 736 | 736 | 100% | 8,830 | 6,623 | (2,207) | (33%) | 8,830 | 0 | 0% |
| Management Fees | | | | | | | | | | | |
| Other | 0 | 23 | 23 | 100% | 3 | 207 | 204 | 99% | 276 | 273 | 99% |
| Contract | 1,080 | 2,000 | 920 | 46% | 17,080 | 18,000 | 920 | 5% | 24,000 | 6,920 | 29% |
| TOTAL Management Fees | 1,080 | 2,023 | 943 | 47% | 17,083 | 18,207 | 1,124 | 6% | 24,276 | 7,193 | 30% |
| Administration Expenses | | | | | | | | | | | |
| Computer Software Subscription | 0 | 23 | 23 | 100% | 105 | 210 | 105 | 50% | 280 | 175 | 63% |
| Internet Access | 539 | 449 | (90) | (20%) | 2,924 | 4,044 | 1,120 | 28% | 5,392 | 2,468 | 46% |

Unaudited

Schedule of Revenues and Expenses - Actual vs. Budget (Accrual)

Operating Fund

(Amounts rounded to nearest dollar)

| | Month Ending | | | | | YTD | | Budget | | | |
|--|--------------|-----------|-------------|--------|-----------|------------|-------------|--------|-----------|--------------|--------|
| | 09/30/2019 | | | | | 09/30/2019 | | | | | |
| | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Actual | \$ Budget | \$ Variance | Var % | \$ Annual | \$ Remaining | Rem % |
| Computer Software Expense | 0 | 8 | 8 | 100% | 200 | 75 | (125) | (167%) | 100 | (100) | (100%) |
| Miscellaneous | 1,050 | 0 | (1,050) | (100%) | 1,050 | 0 | (1,050) | (100%) | 0 | (1,050) | 0% |
| Office Supplies | 49 | 57 | 8 | 14% | 631 | 511 | (119) | (23%) | 682 | 51 | 7% |
| Postage | 0 | 120 | 120 | 100% | 1,558 | 1,078 | (480) | (45%) | 1,437 | (120) | (8%) |
| Printing and Copying | 0 | 48 | 48 | 100% | 801 | 428 | (373) | (87%) | 571 | (230) | (40%) |
| Storage | 0 | 50 | 50 | 100% | 400 | 450 | 50 | 11% | 600 | 200 | 33% |
| TOTAL Administration Expenses | 1,638 | 755 | (883) | (117%) | 7,669 | 6,797 | (872) | (13%) | 9,062 | 1,393 | 15% |
| TOTAL General and Administrative Expenses | 6,437 | 4,869 | (1,569) | (32%) | 52,198 | 51,920 | (278) | (1%) | 68,751 | 16,553 | 24% |
| TOTAL Operating Expenses | 36,746 | 40,981 | 4,235 | 10% | 386,996 | 378,591 | (8,405) | (2%) | 503,759 | 116,763 | 23% |
| TOTAL Expenses | 36,746 | 40,981 | 4,235 | 10% | 386,996 | 378,591 | (8,405) | (2%) | 503,759 | 116,763 | 23% |
| NET SURPLUS (DEFICIT) | 9,070 | 3,625 | 5,445 | 150% | (21,504) | (8,585) | (12,919) | 150% | 64 | 21,568 | >999% |